VINCENTS

Borrowing Through Super

Borrowing through super

Since September 2007, Self-Managed Superannuation Funds (SMSF's) can obtain finance directly to acquire certain assets. This permission is detailed in Section 67(A) of the Superannuation Industry Supervision Act (SIS) and is known as a limited recourse loan arrangement.

Basically, this section says that the trustee of a super fund can borrow to acquire a single asset. Provided that the asset is help on trust until the borrowings are paid, the only asset to be provided as security for the borrowing is the asset being purchased.

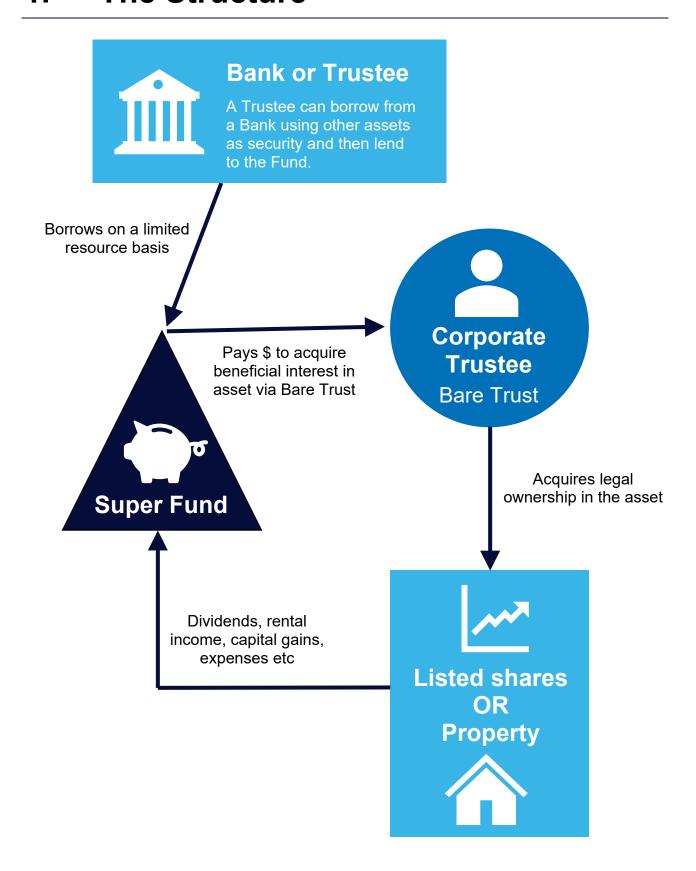
Some important things to consider when looking at this arrangement are:

- The preferred method for purchasing the asset is to use a "Bare Trust". This is to ensure that when
 you finally pay for the asset and transfer it back to the name of the SMSF trustee you do not incur
 stamp duty, GST or capital gains tax
- You can only purchase an asset that you would otherwise be allowed to purchase anyway. This means
 that the trustee must still comply with the <u>sole purpose test</u> and also the <u>in-house asset rules</u>
- You must be borrowing to purchase an asset, so you may not borrow against an asset the Fund already
 owns. Therefore, you may not borrow to put a building on a block of land currently owned by the fund
 or to make improvements on an existing fund asset
- The asset purchased must be a "single acquirable asset". This is a property on one title or a parcel of shares in one company
 - If the property is on multiple titles, it depends if there is some physical or legal impediment that allows the property to be treated as a single asset (such as a factory which sits across two titles), otherwise multiple arrangements are required
 - A separate car park acquired with an apartment which has a notice of restriction over it, meaning the car park and apartment must be transferred and registered together are under a legal impediment, so can be under the one arrangement
 - A separate car park acquired with an apartment which is on separate titles, in the absence of any legal impediment, would need to have two trust structures
 - If an apartment is being purchased with a furniture package, the loan cannot be used to
 cover the purchase of the furniture under the same trust arrangement as the apartment. It
 should be removed from the contract and funded from the existing liquidity in the Fund.
 - Shares must be treated like one asset. That is, purchased together and sold together. If shares in multiple companies are desired, multiple arrangements are also required.

It is possible for the Trustees of the Fund to borrow in their own names and then on-lend that money to the SMSF. This needs to be done with caution, if not done correctly, the super fund could end up paying top marginal tax rate on the income derived.

- Personal guarantees are permitted to be given to underwrite the lender's risk in the borrowing arrangement.
- The asset subject to the arrangement is not subject to a charge other than to the lender in respect of the borrowing arrangement itself.
- The asset within the arrangement can only be replaced by a different asset in very limited circumstances.
- It is very important that the property conveyancing (if applicable) be done correctly as small errors can cost double or even triple stamp duty and the errors may not be picked up until you go to unwind the bare trust relationship. We suggest that you use solicitors who are conversant with these arrangements and not just property transfers.
- Trustees can refinance a borrowing including accrued interest if the new borrowing arrangement is over the acquirable asset from the first arrangement.

1. The Structure



What next

The following process should be adopted if you wish to borrow to purchase a property in an SMSF:

- 1. You should seek advice prior to entering a contract.
- 2. If you have an existing SMSF, an amendment to the Trust Deed may be required allowing the Fund to borrow. Just because the law says you can borrow, doesn't mean the Trust Deed allows it (Or set up a new fund if required).
- A new investment strategy will be needed to provide for borrowing to acquire a particular type of asset and to consider the risks associated with a loan and the liquidity issues that can occur on death of a member(s).
- 4. Pre-approval of a loan for a particular amount of money may be advantage so the trustees know that they can borrow the money before they lock in to purchase a particular property. You should also confirm with the lender at this time whether they require a corporate trustee of the SMSF as some do or charge a different interest rate on the borrowing.
- 5. Set up their Corporate Trustee of the Bare Trust to hold the asset on their behalf. This will need to be a separate company to the trustees of the SMSF. The reason for this is that you can't hold an asset in trust for yourself and section 67(A) clearly requires the asset to be held on trust. Lenders are also showing that they will only lend to a corporate Bare Trust trustee. You MUST ensure that the Bare Trust trustee is set up BEFORE you enter into a contract to purchase the asset as the Bare Trust Trustee will need to be the purchaser on the contract.
- 6. Once you have set up the Bare Trust Trustee you can formally apply for the loan and set up the Bare Trust deed. If the loan is to be from a related party, a formal loan agreement must be prepared.
- 7. Contracts can now be exchanged. For property, it is important that your conveyancing is done correctly having regard to stamping the Bare Trust documents. Poor conveyancing will lead to stamp duty concerns in the future if you have difficulty proving the real purchaser. You also need to ensure that the timing of the documents does not create a double conveyance of the property.
- 8. It is now just a case of settling the loan and the purchase. The asset is then shown as an asset of the SMSF. It is not an investment in a trust (where a bare trust is used). The bare trust deed can be used to provide evidence of ownership to the fund's auditor.
- 9. The Bare Trust need not apply for a TFN or ABN. All financial transactions are direct with the SMSF trustee. The asset is to be treated as a direct asset of the SMSF Trustee. The asset is shown as an asset of the SMSF in the fund's accounts. It is not an investment in a trust that then holds the asset.

Our team

Vincents' Superannuation Advisory have the skills and experience to support clients in managing their SMSFs in each of the accumulation, retirement, and estate planning phases.

Our experts have extensive experience in all areas of superannuation, working with trustees, employers, and members. We can help you make the right choices to grow your super and secure your financial future.

Our dedicated team can provide direct access to high quality practical advice across all relevant superannuation areas including all aspects of your retirement and estate planning needs. Our expertise enables us to help you achieve your goals while ensuring the best after tax outcome available.



Mailene Wheeler

Director - Superannuation Advisory

Your Vincents SMSF team will be headed up by Mailene Wheeler. Mailene is a director in Superannuation Advisory and specialises in all aspects of SMSF. She has twenty years' experience, and her expertise includes taxation and administration of SMSFs, retirement planning, contribution strategies, limited recourse borrowing arrangements and reviewing investment structures to ensure legislative compliance. Mailene joined Vincents in 2017 as the manager of Superannuation Advisory and was appointed as associate director of the team in 2019 and director in 2020.



Brett Griffiths

Director – Superannuation Advisory

Brett specialises in all aspects of superannuation compliance but specifically Self-Managed Superannuation Funds. He utilises his twenty-five years of superannuation experience to develop strategies and structures to achieve the best outcome for his clients. Brett's experience includes Self-Managed Superannuation Funds, Retirement Savings Accounts, Public Offer Superannuation Funds, and investment products, as well as an understanding of investment advisory firms. This experience means he is well placed to understand the intricacies of superannuation compliance, and what it takes to help clients to achieve their desired financial outcomes.